

August 28, 2020

The Honourable Erin O'Toole, M.P.  
Leader of the Official Opposition

Dear Mr. O'Toole,

On behalf of the almost 25,000 people employed by Canada's \$12.1 billion business aviation sector, the Canadian Business Aviation Association (CBAA) most sincerely congratulates you on your new roles as Leader of the Conservative Party and the Leader of the Official Opposition of Canada.

By way of this letter, it is our honour to introduce you to the business aviation industry and open a dialogue on ways that our sector can contribute to Canada's economic recovery in both the long and short term.

As the national voice of this dynamic sector, the CBAA works to educate Canadians on the many contributions business aviation makes to our economy and quality of life. We also engage with political leaders to create policies and programs that would allow business aviation to fulfill its potential.

While we hope to hold discussions with your officials in the near future, in the interim, we are pleased to share two critical, and perhaps surprising facts about business aviation.

The first is that **business aviation can help kick start the aviation industry's recovery by piloting safety and health programs related to rapid testing and contact tracing.** Business flights deploy from carefully managed and controlled Fixed Base Operator (FBO) facilities where every passenger is known to flight operations and could be instantly and easily traced and contacted.

The second is that **business aviation can help enable Canada's economic recovery.** Business aviation gives Canada's entrepreneurs and corporations a much-needed competitive edge, providing safe, reliable and rapid transportation of key personnel and goods. As companies start to resume normal business practices, more and more are looking to business aviation as a solution to provide reliable and safe air travel at a time when commercial flying has become challenging.

That is only the beginning. Looking beyond our recovery from the impacts of COVID-19, business aviation has great potential to grow economic opportunity in every part of our country while supporting hundreds of Canadian aviation and aeronautical businesses, including world leaders such as Bombardier, CAE and P&W Canada. However, overly complex regulations, the spectre of a new "luxury tax" and a lack of incentives to upgrade or purchase business aircraft are holding us back.

We wish you well in all of your endeavours and look forward to working with you to find ways to leverage the potential of business aviation to support our companies, communities and our country.

Sincerely,



Anthony Norejko  
President and CEO