



Canadian Business Aviation Association

➤ MEMBERSHIP INFORMATION



*Promoting and Simplifying Business Aviation
Promouvoir et simplifier l'aviation d'affaires*

"Well done! This last year of dealing with the pandemic and now the luxury tax discussions, I think many, if not all operators have been pleased with having the CBAACAA advocacy that you and your team have put forward."

Jared Williams,
COO & Vice President,
AirSprint Private Aviation

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membersupport@cbaa.ca | 613.236.5611

Mission

To promote and simplify business aviation

Since 1961, the CBAA has been the voice of Canada's diverse and essential business aviation sector. We educate business and political leaders on the importance of business aviation to Canadians, work with regulators to reduce red tape and promote increasing the use of business aircraft to support corporate, local and national goals.

Business aviation is

- ▶ A critical asset that creates economic opportunity and jobs throughout Canada;
- ▶ A world leader in the creation and adoption of technologies that reduce our environmental footprint;
- ▶ A corporate advantage that connects Canadian entrepreneurs and corporations to remote locations

Who We Are

With a membership of approximately 360 companies and organizations, including business aviation operators, flight management companies, corporate flight departments, and suppliers, CBAA represents a broad range of the business aviation community with a unified and collective voice.

Why Join?

When you join the CBAA, you will be connected to everything we do to simplify your operation and promote business aviation.

As the rules of flying became more convoluted, the need to stand up for business aviation has become more critical. CBAA has been unrelenting in its work to keep members informed of the ever-changing and complex regulations, to help mitigate the impact of those rules and to educate government and other stakeholders about the importance of business aviation to Canada's economic recovery.

Support your future

Our goal is to change the way that people think about business aviation and dispel myths about who uses BA and how.

Access industry professionals and critical information

We support members with powerful communications tools, economic impact studies and compensation reports.

Connect with regulatory experts to eliminate red tape

If government red tape and delays are costing you time and money, the CBAA can help with access to SMEs, delegation services and more.

Network and learn with special CBAA discounts

CBAA provides a great way for business aviation leaders and corporate executives to connect with suppliers and aircraft manufacturers year-round.

Defend your interests

As the voice of business aviation in Canada, the CBAA represents and defends your interests at dozens of government and industry committees and forums in Canada and abroad.



“We can only have a voice by strength in numbers. CBAA is that vehicle and needs all of us to support and back them to insure our say in business flight operations in Canada. Sitting back and accepting others to do the heavy lifting is not fair. I highly recommend membership and involvement. You will not be disappointed.”

Ian Struthers,
Air 700 Ltd.



“CBAA continues to provide the expertise and information required for today's sophisticated and challenging world of private operator flight depts in Canada.”

Bob Johnson,
Irving Air Service

Membership Types

The CBAA offers three membership categories:

Operators

An enterprise or individual which owns or operates Canadian-registered aircraft as an aid to the conduct of their business.

Based on Canadian Registered Aircraft

Fee Level	Aircraft Type	Fee (1 year)
1 & 2	One or more turboprop aircraft Under 12,500 lbs	\$650
3	One turboprop aircraft 12,500 lbs and over	\$2,500
4	One turbojet aircraft Under 15,000 lbs	\$2,500
5	One turbojet aircraft 15,000 lbs to 30,000 lbs	\$3,500
6	One turbojet aircraft Over 30,000 lbs	\$5,000
7	Two or more aircraft 12,500 lbs and over	\$5,000

Applicable taxes extra

*Includes helicopters. All weights are MTOW.

Associates

An enterprise whose business is involved with business aviation activities

Based on Gross Annual Income for Business Aviation in Canada

Fee Level	Gross Annual Income	Fee (1 year)
1	Under \$1,000,000	\$454
2	\$1,000,000 to \$4,999,999	\$755
3	\$5,000,000 to \$9,999,999	\$1,095
4	\$10,000,000 to \$24,999,999	\$1,575
5	\$25,000,000 to \$49,999,999	\$2,290
6	\$50,000,000 to \$99,999,999	\$3,375
7	Over \$1,000,000,000	\$4,620

Affiliate

An enterprise which owns or operates aircraft which are exclusively registered in a nation other than Canada.

Fee Level	Flat Rate	Fee (1 year)
1	Foreign Operator	\$454

Join Now!

Visit our website for a comprehensive list of [membership](#) benefits geared to both operators and associates.

How to Join

On CBAA's [membership page](#) click on 'Join Today' under the applicable category. Create your online profile which includes:

- ▶ Company Details
- ▶ Company Representative(s)
- ▶ Aircraft fleet details (if applicable)

From here you can proceed to pay your dues. Once dues have been processed you will receive a payment confirmation email and shortly thereafter a new-member welcome package.

Support Your Future

Your membership gives us a strong voice to lobby for government policies and programs that support our operator and manufacturing communities.

Short term

- ▶ Clarifying the governments interpretation of essential services for the purpose of quarantine
- ▶ A call to temporarily suspend aviation fuel excise taxes

Long Term

- ▶ Stopping the luxury tax on aircraft
- ▶ Pre-budget submission to the department of finance
- ▶ Implementation of a federal SAF strategy

Did You Know...

TSX 60 companies that use business aircraft outperform those that don't by 43 percent

The average business aviation salary is \$95,900, almost TWICE the national average of \$51,000

EVERY DAY, business aviation generates \$33 million in GDP



Boarding Time

BECOME A MEMBER TODAY!

Help us demonstrate the clear advantage of business aviation

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Access Industry Professionals & Critical Information

CBAA has remained flexible while using new technology to communicate with our membership base allowing pilots, flight managers and other BA operators to connect in real time with SMEs and receive the latest information and documentation from Transport Canada, CBSA and provincial public health agencies.

- ▶ Operator members are invited to join CBAA's flight ops mobile app group
- ▶ Monthly online Check Thrust Thursday – member update webinars
- ▶ Economic Impact and BA Research Studies
- ▶ Compensation reports
- ▶ CBAA Job Board

Contact us directly at membersupport@cbaa.ca or reach individual [CBAA team members](#).

Connect with Regulatory Experts to Eliminate Red Tape

CBAA gives you hands-on tools that support your daily operations

- ▶ Type Ratings and MEL delegations
- ▶ Partners-in-Safety; a comprehensive suite that includes an online RMS, template Ops Manuals, and other tools required for SMS operations and a suite of implementation and compliance tools
 - SMS designed for 604 operations, small corporate operators and owner-operators
 - Downloadable Resources for operations of all sizes
 - Risk Management System (RMS) available at no-charge to operator members. Used to upload confidential data, create hazard registry, trend reports from pooled and de-identified data.
 - Online training
 - Two Sample Operations Manuals (OM) including a QA audit manual and checklists

Annual Convention & Exhibition

Join the CBAA business aviation leaders, suppliers and aircraft manufacturers for Canada's largest business aviation exhibit and static display held at exciting member locations each year. Your attendance provides you with access to important topic sessions, relevant speakers, professional development, access to the exhibit hall and static display and vast networking opportunities.

Network and Learn with Exclusive Discounts

- ▶ Operators member companies receive one complimentary full convention registration
- ▶ Associate members receive discounted sponsorship and exhibit rates
- ▶ Additional miscellaneous discounts available throughout the year
- ▶ IBAC Crew Cards



Cross-Canada Regional Chapter Events and Online Member Updates

Held quarterly via in-person and online events, these events provide a terrific way for you to connect with your local industry colleagues. These events feature important updates that affect your day-to-day business and guest speakers touching on “in the now” topics.

Defend Your Interests

CBAA is continuously engaging with business and government leaders and decision-makers across Canada to build support, with evidence-based information that impacts all Canadians.

- ▶ CBAA's Business Aviation Environmental and Economic Footprint in Canada is one step along a path that demonstrates the true value of our sector to Canada's sustainable future.
- ▶ CBAA is a proud member of the Business Aviation Coalition for Sustainable Aviation Fuel

Stay Connected

Receive industry specific news right to your inbox weekly through CBAA's e-news bulletin. Put your brand in front of over 1500 recipients through a variety of advertising opportunities.



CBAA operator members are staying connected and making operational decisions using real-time data and information from CBAA's mobile and desktop applications and member forum.

All CBAA members receive complimentary subscriptions to Skies magazine and Wings magazine.

CBAA offers opportunities for operators to connect with potential suppliers and take advantage of member-only discounts, through programs such as the Industry Partner Program and the online Buyers Guide.

Follow @CBAACanada



CBAA'S 60th Anniversary: 60 Years Strong

The year ahead may hold challenges, but it is also filled with opportunity. It is also a reason to celebrate: 2021 marks the CBAA's 60th anniversary. Since 1961 the CBAA has been our sector's national voice, promoting the value of business aviation and defending your interests. Our work took on a new focus in 2020, and we intend to maintain this high standard, and deliver greater value to our members in the months and years to come.

WE ARE “From Business Suits to Construction Boots”
BUSINESS AVIATION – Megan Simpson, London Air Services –

– is CBAA's 60th anniversary celebration of the dedicated professionals who connect our businesses and communities safely, reliably and efficiently while demonstrating why Canada's BA industry is a world leader. Interviews with these professionals can be found on CBAA's apple podcast.

Awards and Scholarships



Honorary Lifetime Membership Award

The HLM Award recognizes an individual who has made a significant contribution to the CBAA.



Award of Merit

The Award of Merit is granted to a person, company or group in recognition of an outstanding contribution to aviation.



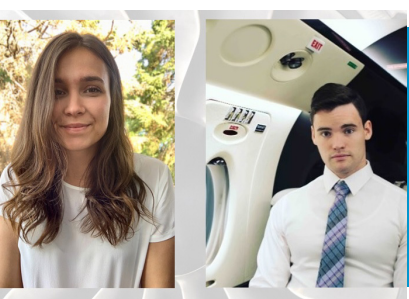
Safety Award

The CBAA National Safety Awards Program was inaugurated in 1981 to recognize outstanding achievements by members in maintaining a high standard of professionalism and safety in their business aircraft operations.



CBAA Regional Top Amateur Pilot Award

The Webster Memorial Trophy Competition is an annual event committed to declaring the "Top Amateur Pilot in Canada", sponsored by Air Canada - Flight Operations and contributed to by numerous companies and organizations from the aviation sector. Amateur pilots aspiring to a career in aviation can be proud to affirm that they have competed in one of Canada's most prestigious aviation events.



BizAv Scholarship

An exciting opportunity to recognize young talent in Canada that promotes and celebrates individuals looking to continuing their education in Business Aviation.

Hope Air - Philanthropist of the Year Award

To recognize philanthropic leadership by a CBAA Member who has shown a dedication to Hope Air's mission of removing the barriers of distance and cost that separate Canadians from the specialized healthcare they require. The Hope Air Philanthropist of the Year Award recognizes individuals or corporations with a proven record of exceptional generosity and who, through either direct financial support or in-kind donations, have demonstrated outstanding civic and charitable responsibility and whose generosity encourages others to take philanthropic leadership roles within their spheres. Recipients will have played an active and leading role in "Getting Canadians to getting better!" and have made a significant difference in the lives of people through their support of Hope Air.



WE LOOK FORWARD TO WELCOMING YOU AS A
CBAA Member

and adding your voice to the hundreds of business aviation professionals who are part of our community. Please contact us at membersupport@cbaa.ca for more information or [visit our member webpage](#) to sign up.

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