

March 27, 2020

The Honourable Bill Morneau
Minister of Finance
Department of Finance Canada
Parliament Buildings
Ottawa, Ontario K1A 0A6

bill.morneau@canada.ca

Dear Minister,

I am contacting you on behalf of the Canadian Business Aviation Association (CBAAA), a not-for-profit association and the voice of Canada's business aviation sector. We are proud of our work to support our members, who are playing a critical role in the fight against COVID19: repatriating Canadians, providing essential medical and humanitarian flights to small, remote and Indigenous communities and supporting trade and commerce, even as our commercial carriers reduce or even shut down their operations.

On March 12, 2020, you received correspondence from the Canadian Society for Association Executives (CSAE) regarding the impacts of COVID19 on associations, and requesting the sector receive a portion of the fiscal support announced by the government to address the impacts of COVID-19. The Canadian Business Aviation Association fully supports CSAE's work to ensure that this sector is supported during this difficult time.

We are grateful that the Government of Canada has responded with a Temporary Wage Subsidy for Employers that includes non-profit organizations such as the CBAAA. While this will be an extremely helpful program, the reality is that we face significant financial losses related to revenue generating events that were to take place over the next three months. As a not-for-profit association, the implications of cancelled events have had a significant impact on the Canadian Business Aviation Association's revenue and its ability to function effectively on behalf of its members.

We have cancelled five regional chapter meetings that were scheduled for March and April, and we are now concerned we will have to cancel our 2020 annual convention and tradeshow that was scheduled to be held in June. This represents a significant loss of upwards of \$180,000 in revenue for the CBAAA, which will lead to serious implications for the association, including potential layoffs within the organization, and alienated members, exhibitors and sponsors.

As stated by CSAE, financial assistance to combat and mitigate the impacts of the outbreak of COVID-19 is greatly needed to protect not-for-profit associations. The CBAAA stands with CSAE and agrees with the recommendations they have made.

Sincerely,



Anthony Norejko
President and CEO

C.C.

Hon. Chrystia Freeland, Deputy Prime Minister and Chair of Cabinet Committee on COVID-19 Response -

Chrystia.Freeland@parl.gc.ca

Hon. Melanie Joly, Minister of Economic Development and Official Languages - Melanie.joly@parl.gc.ca

Hon. Mary Ng, Minister of Small Business, Export Promotion and International Trade - Mary.Ng@parl.gc.ca